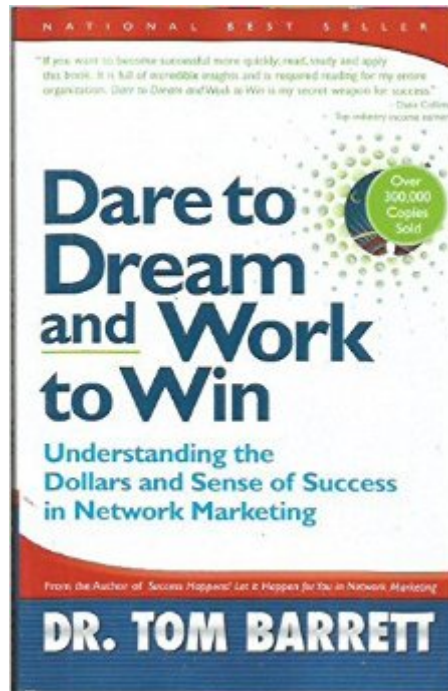


The book was found

Dare To Dream And Work To Win: Understanding Dollars And Sense Of Success In Network Marketing



Synopsis

Discover how wealth is actually created, the psychology of personal success, how to think and live as an entrepreneur, and how to succeed in network marketing.

Book Information

Paperback: 213 pages

Publisher: Thomas J Barrett Phd (March 5, 1998)

Language: English

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Product Dimensions: 1 x 1 x 5 inches

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Average Customer Review: 4.8 out of 5 stars [See all reviews](#) (85 customer reviews)

Best Sellers Rank: #42,134 in Books (See Top 100 in Books) #42 in [Books > Business & Money > Marketing & Sales > Marketing > Multilevel](#) #455 in [Books > Business & Money > Small Business & Entrepreneurship > Entrepreneurship](#) #7407 in [Books > Textbooks](#)

Customer Reviews

The main thing about being able to reach your goals in network marketing is understanding the way it works from inside yourself. This book is great for the new distributor, the distributor almost to the top of their company, and the distributor who thinks it is all too tough and is ready to quit ! He shows you what to expect, the problems that happen and how to get over them. If you read this book and understand the methods and get the attitude, you will be a Royal Diamond. It goes to all my downline as REQUIRED READING !

Always feeling that there was something missing from my business, I kept on searching, trying to figure it out. Recommended reading from a recent seminar was Dare to Dream....WOW! This was my "missing link" and because I now understand what I intuitively knew, I can explain it, change it, and pass it on. My team is exploding!

This is the book that has kept me going! Great for new network marketers! I include this as a gift to each new distributor at sign-up time so they know what to expect! Dr. Barrett explains how to reprogram your mind so you think and live like an entrepreneur, and encourages you to dream big! Helped me understand how entrepreneurs are paid for their vision, courage and stamina! I've read

them all [ok, just most ;-)] and this is the best!

Anyone considering network marketing as a career needs to read this book. It is insightful and gives specific steps to a plan to be successful. Definitely one of the most useful books I have read on the subject.

There is so much to learn, psychologically, about building a Network Marketing business and Dr. Barrett does a wonderful job explaining to people how to deal with this. The concepts are simple to understand and extremely valuable to anyone who wants to stay the course in Network Marketing. I would recommend this to a beginner and a veteran of this industry, outstanding book! I would also recommend getting the CD or Cassette version so you can listen to it over and over again.

Dr. Tom Barrett gets it right. This book gives the straight scoop on network marketing and what it takes to be a success this industry and in life. Reading this book validated for me that I made the right choice when I chose my network marketing company. He gives advice on what I need to do to attain the next level of success. His advice on what it takes to be a great leader has helped me be a better mentor to my organization. I will recommend this to all my friends in the business.

I've just recently gotten into the networking business and found this book to be very helpfull! I have increased my sales and more! I would recommend this to anyone getting started in networking. The book was in great shape when I recieved it and the service from is awesome!

This book will become the one book you refer to, the one you read over again and the one you recommend the most. If you are thinking of going into Network Marketing, read this book, it will help you set out on your journey...does not disappoint.

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